

Message Text

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PAGE 01 STATE 059812
ORIGIN AGRE-00

INFO OCT-01 EA-09 ISO-00 EB-08 STR-04 COME-00 CIAE-00
DODE-00 INR-07 NSAE-00 PA-02 USIA-15 PRS-01 SP-02
TRSE-00 ITC-01 L-03 /053 R

DRAFTED BY AGRIC/FAS/FMD/L&LP:A E DEATHERAGE:RW
APPROVED BY EA/J: WCSHERMAN
AGRIC/FAS/FMD:J D MINYARD
FAS/ITP/TOD:J BENSON
AGRIC/FAS/AA:E T RANSOM
AGRIC/FAS:E R BEVIS
STR:J STARKEY S STROM (PHONE)
COMMECE:BIEPR/OTP/IND:DBLACK
STATE:EA/J: DFSMITH
EB/ITP/TA:RMEYER

-----180157Z 096730 /62

P 172254Z MAR 77
FM SECSTATE WASHDC
TO AMEMBASSY TOKYO PRIORITY

UNCLAS STATE 059812

E.O. 11652: N/A

TAGS: EAGR BEXP EPAP

SUBJECT: TANNERS' COUNCIL EXHIBIT

1. REQUEST AGATT ARRANGE MEETING WITH MITI, ALSO MAF
IF APPROPRIATE, FOR GENE KILIK, PRESIDENT TANNERS' COUNCIL
OF AMERICA, AT ANY TIME ON MARCH 23 THROUGH COB MARCH 25,
EXCEPT AFTER 2 PM ON MARCH 23 BECAUSE OF PRESS CONFERENCE
WHICH HAS BEEN ARRANGED BY DEGRASSI FOR 5:00 PM MARCH 23.
 2. AGATT, AND ANY OTHER EMBASSY OFFICERS WISHED BY EMBASSY
SHOULD ACCOMPANY KILIK TO BOTH PRESS CONFERENCE AND MITI
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MEETING. AGATT SHOULD MAKE FOLLOWING BRIEF STATEMENTS AT
THESE OCCASIONS (NON-ESSENTIAL WORDS OMITTED):

PRESS CONFERENCE: NOTE: SUBJECT THIS CONFERENCE IS
QUOTE REVIEW OF ADVANTAGES TO JAPAN'S HIDE AND LEATHER
PRODUCTS INDUSTRY FROM INCREASED ACCESS OF U.S. LEATHER
TO THE JAPANESE MARKET. UNQUOTE

IN WELCOMING VISITORS TO EXHIBIT AGATT SHOULD MENTION IT IS SPONSORED JOINTLY BY FAS/USDA AND TCA AND THEN CONTINUE QUOTE PURPOSES THIS LEATHER EXHIBIT ARE SEVERAL:

1. DEMONSTRATE QUALITIES AND TYPES U.S. SEMI-PROCESSED HIDES AND FINISHED LEATHERS.

2. SHOW KEEN INTEREST U.S. TANNING INDUSTRY AND U.S. GOVERNMENT IN JAPANESE LEATHER MARKET.

3. U.S. TANNERS LEARN FIRSTHAND ABOUT PARTICULAR NEEDS AND CHARACTERISTICS JAPANESE LEATHER MARKET, TO ENABLE PROPER SERVICING JAPANESE CUSTOMERS U.S. LEATHERS.

4. BRING TO PROSPECTIVE JAPANESE CUSTOMERS THE MESSAGE OF U.S. TANNING INDUSTRY RE FASHION, ECONOMIC, ANTI-POLLUTION ADVANTAGES IT BELIEVES EXISTS FOR JAPANESE TANNERS AND LEATHER GOODS MANUFACTURERS IN IMPORTING U.S. SEMI-PROCESSED HIDES AND FINISHED LEATHER AS COMPARED IMPORTS CURED HIDES.

5. IN SUM, TANNERS COME HERE IN EFFORT ILLUSTRATE HOW THEY BELIEVE JAPAN'S IMPORTS SEMI-PROCESSED HIDES AND FINISHED LEATHERS COULD HELP, RATHER THAN HARM, JAPANESE TANNING AND LEATHER PRODUCTS INDUSTRIES DUE TO THESE ECONOMIC, FASHION AND ANTI-POLLUTION ADVANTAGES. UNQUOTE
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KILIK FOLLOW AGATT WITH PRESS STATEMENT ELABORATING AGATT COMMENTS RE ECONOMIC, ANTI-POLLUTION AND FASHION ADVANTAGES TO JAPANESE INDUSTRY. KILIK MAKE NO REFERENCE TO ANY TRADE POLICY OR TRADE RESTRICTION MATTERS AT THIS PRESS CONFERENCE.

MEETINGS WITH MITI (AND POSSIBLY AG MINISTRY)

AGATT OPEN COMMENTS U.S. SIDE AS FOLLOWS: QUOTE U.S. OFFICIALS HAVE NOTED ON A NUMBER OF OCCASIONS THAT USG CONSIDERS AS MATTER OF HIGH PRIORITY CONCERN JAPAN'S REMOVAL OR SUBSTANTIAL LIBERALIZATION ITS IMPORT QUOTAS AND TARIFFS PRESENTLY LIMITING SEVERELY US EXPORTS OF SEMI-PROCESSED AND FULLY PROCESSED HIDES AND LEATHER TO JAPAN .

THIS IS DIFFICULT, LONG-STANDING PROBLEM WHICH OUR TWO GOVERNMENTS AND HIDE AND LEATHER INDUSTRIES HAVE

DISCUSSED OFFICIALLY AND UNOFFICIALLY SEVERAL PRIOR
OCCASIONS OVER PAST TWENTY-FIVE YEARS OR MORE.

FROM THESE PREVIOUS DISCUSSIONS WE HAVE REASONABLE
UNDERSTANDING JAPAN'S PROBLEM CONCERNING SMALL-FIRM
NATURE MUCH ITS TANNING INDUSTRY AND WHAT THIS MIGHT
ENTAIL REGARD ADJUSTMENT/RATIONALIZATION ITS TANNING

INDUSTRY IF JAPANESE IMPORTS U.S. SEMI-PROCESSED AND
FULLY PROCESSED HIDES AND LEATHER LIBERALIZED AS WE
REQUEST.

HOWEVER, UNITED STATES HAS ITS COUNTERPART PROBLEM; IT
HAS BEEN, AND CONTINUES, EXPERIENCING PROBLEM ITS LEATHER
PRODUCT AND TANNING INDUSTRY ADJUSTING (INCLUDING SOME
PLANT CLOSINGS AND INCREASING UNEMPLOYMENT THIS INDUSTRY)
DUE OUR HEAVY IMPORTS LEATHER GOODS AND COMPLETELY FREE
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ACCESS TO OUR CURED HIDE SUPPLIES FOR EXPORT.

WE FEEL TIME NOW COME--AFTER THESE MANY YEARS SINCE THIS
LEATHER IMPORT RESTRICTION MATTER RAISED WITH JAPAN--
FOR US VERY SOON AND AMICABLY REACH AGREEMENT AS TO JAPAN
LIBERALIZING ITS IMPORTS FULLY AND SEMI-PROCESSED HIDES
AND LEATHER. UNQUOTE

3. PLEASE ADVISE ASAP AS TO THE APPOINTMENT WITH MITI;
ALSO ANY COMMENTS/SUGGESTIONS RE SUBSTANCE THESE STATE-
MENTS AT THIS MEETING OR THE PRESS CONFERENCE.

4. COMMERCE SUPPORTS AGRICULTURE AND EMBASSY EFFORTS TO
ASSIST TANNERS' COUNCIL, AND WOULD APPRECIATE COMMERCIAL
COUNSELOR OR COMMERCIAL ATTACHE ATTENDING MEETING AT MITI
TO REINFORCE IMPORTANCE U.S. ATTACHES TO JAPAN'S EARLY
REMOVAL OR SUBSTANTIAL LIBERALIZATION IMPORT QUOTAS ON
SEMI-PROCESSED HIDES AND LEATHER.
CHRISTOPHER

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Message Attributes

Automatic Decaptioning: X
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Concepts: LEATHER, HIDES & SKINS, EXHIBITS
Control Number: n/a
Copy: SINGLE
Sent Date: 17-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE059812
Document Source: CORE
Document Unique ID: 00
Drafter: FAS/FMD/L
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770092-0664
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770348/aaaabpxf.tel
Line Count: 158
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
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Review Date: 15-Oct-2004 12:00:00 am
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Review Exemptions: n/a
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Review Release Date: n/a
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Review Withdrawn Fields: n/a
SAS ID: 3073903
Secure: OPEN
Status: NATIVE
Subject: TANNERS' COUNCIL EXHIBIT
TAGS: EAGR, BEXP, EPAP, US, JA
To: TOKYO
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vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/e4067db6-c288-dd11-92da-001cc4696bcc
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